

A decorative graphic on the left side of the slide features several vertical lines of varying shades of blue and a series of overlapping blue circles of different sizes.

# ASQ EDITORIAL BOARD MEETING

August 14, 2011

## UPDATE ON CURRENT INITIATIVES

- Special issue on “Social Psychological Perspectives on Power and Hierarchy,” guest edited by Frank Flynn, Deb Gruenfeld, Linda Molm, and Jeff Polzer
  - 65 submissions
  - Expect 5 papers for December 2011 issue
- ASQ/HEC/OMT workshop on “Coordination Within and Among Organizations”
- Paper development workshop with Strategy Research Initiative
- New “Invitation to Contributors”



## KUDOS FOR ASQ AUTHORS

- Emilio Castilla and Stephen Bernard, “The paradox of meritocracy in organizations” won the OB Division’s Outstanding Publication in Organization Behavior Award for 2011
- Matt Huffman Philip Cohen, and Jessica Pearlman, “Engendering change: organizational dynamics and workplace gender desegregation, 1975-2005” won the W. Richard Scott Award for best paper published in 2010 from the Organizations, Occupations & Work Section of the ASA for 2011



# MANAGEMENT SCHOLARS PUT ASQ AT THE TOP AMONG JOURNALS

	<b>Journal</b>	<b>Pairwise win %</b>
1	ASQ	90.43
2	AMJ	90.41
3	AMR	89.94
4	Org Sci	88.31
5	SMJ	84.42
6	JAP	84
7	Mgt Sci	82.56
8	J Mgt	82.46
9	OBHDP	78.93
10	ORM	74.06
11	JOB	72.79
12	Pers Psych	71.93
13	JMS	71.1
14	ROB	70.37
15	Org Studies	69.68

Source: "Crowdsourcing management journal rankings," Teppo Felin, January 2011



# EVEN THE AMJ BOARD LIKES ASQ BEST...

**TABLE 2**  
**Articles Nominated Two or More Times in the AMJ Board Survey on Interesting Research**

Number of Mentions	Article
5	J. E. Dutton & J. Dukerich. 1991. "Keeping an Eye on the Mirror: Image and Identity in Organizational Adaptation." <i>Academy of Management Journal</i> , 34: 517-554.
4	S. R. Barley. 1986. "Technology as an Occasion for Structuring: Evidence from Observations of CT Scanners and the Social Order of Radiology Departments." <i>Administrative Science Quarterly</i> , 31: 78-108.
3	S. Barley, G. Meyer, & D. Gash. 1988. "Cultures of Culture: Academics, Practitioners, and the Pragmatics of Normative Control." <i>Administrative Science Quarterly</i> , 33: 24-60.
3	K. M. Eisenhardt. 1989. "Making Fast Strategic Decisions in High-Velocity Environments." <i>Academy of Management Journal</i> , 32: 543-577.
3	M. Huselid. 1995. "The Impact of Human Resource Management Practices on Turnover, Productivity, and Corporate Financial Performance." <i>Academy of Management Journal</i> , 38: 635-673.
3	R. I. Sutton & A. Rafaeli. 1988. "Untangling the Relationship between Displayed Emotions and Organizational Sales: The Case of Convenience Stores." <i>Academy of Management Journal</i> , 31: 461-487.
3	B. Uzzi. 1997. "Social Structure and Competition in Inter-Firm Networks: The Paradox of Embeddedness." <i>Administrative Science Quarterly</i> , 42: 35-67.
2	K. D. Elsbach. 1994. "Managing Organizational Legitimacy in the California Cattle Industry: The Construction and Effectiveness of Verbal Accounts." <i>Administrative Science Quarterly</i> , 39: 57-88.
2	K. D. Elsbach & R. M. Kramer. 2003. "Assessing Creativity in Hollywood Pitch Meetings: Evidence for a Dual-Process Model of Creativity Judgments." <i>Academy of Management Journal</i> , 46: 283-301.
2	W. J. Ferrier & C. M. Grimm. 1999. "The Role of Competitive Action in Market Share Erosion and Industry Dethronement: A Study of Industry Leaders and Challengers." <i>Academy of Management Journal</i> , 42: 372-388.
2	H. Ibarra. 1998. "Provisional Selves: Experimenting with Image and Identity in Professional Adaptation." <i>Administrative Science Quarterly</i> , 43: 764-789.
2	A. Kluger & A. DeNisi. 1996. "Effects of Feedback Intervention on Performance: A Historical Review, A Meta-Analysis, and a Preliminary Feedback Intervention Theory." <i>Psychological Bulletin</i> , 119: 254-284.
2	A. Meyer. 1982. "Adapting to Environmental Jolts." <i>Administrative Science Quarterly</i> , 27: 515-536.
2	M. G. Pratt. 2000. "The Good, the Bad, and the Ambivalent: Managing Identification among Amway Distributors." <i>Administrative Science Quarterly</i> , 45: 456-493.
2	P. Sherer & K. Lee. 2002. "Institutional Change in Large Law Firms: A Resource Dependency and Institutional Perspective." <i>Academy of Management Journal</i> , 45: 102-119.
2	B. Staw, N. Bell, & J. A. Clausen. 1986. "The Dispositional Approach to Job Attitudes: A Lifetime Longitudinal Test." <i>Administrative Science Quarterly</i> , 31: 56-78.
2	K. E. Weick. 1993. "The Collapse of Sensemaking in Organizations: The Mann Gulch Disaster." <i>Administrative Science Quarterly</i> , 38: 628-652.

Source: Bartunek et al., 2006



## Journal Summary List

Journals from: **subject categories MANAGEMENT** [VIEW CATEGORY SUMMARY LIST](#)

Sorted by: **Impact Factor** [SORT AGAIN](#)

Journals 1 - 20 (of 140)

Navigation: [1] [2] [3] [4] [5] [6] [7] ...

Page 1

[MARK ALL](#) [UPDATE MARKED LIST](#)

Ranking is based on your journal and sort selections.

Mark	Rank	Abbreviated Journal Title (linked to journal information)	ISSN	JCR Data <sup>i)</sup>						Eigenfactor™ Metrics <sup>i)</sup>	
				Total Cites	Impact Factor	5-Year Impact Factor	Immediacy Index	Articles	Cited Half-life	Eigenfactor™ Score	Article Influence™ Score
<input type="checkbox"/>	1	<a href="#">ACAD MANAGE REV</a>	0363-7425	15780	6.720	11.657	0.926	27	>10.0	0.02186	5.197
<input type="checkbox"/>	2	<a href="#">ACAD MANAG ANN</a>	1941-6067	206	5.440	5.342	0.231	13	2.6	0.00225	3.034
<input type="checkbox"/>	3	<a href="#">ACAD MANAGE J</a>	0001-4273	17239	5.250	10.779	0.603	63	>10.0	0.03139	5.408
<input type="checkbox"/>	4	<a href="#">J OPER MANAG</a>	0272-6963	4039	5.093	6.029	0.459	37	7.7	0.00772	1.625
<input type="checkbox"/>	5	<a href="#">MIS QUART</a>	0276-7783	7418	5.041	9.821	0.737	38	9.8	0.00929	2.757
<input type="checkbox"/>	6	<a href="#">RES ORGAN BEHAV</a>	0191-3085	2179	4.833	5.167	0.125	8	>10.0	0.00204	2.904
<input type="checkbox"/>	7	<a href="#">ORGAN RES METHODS</a>	1094-4281	1737	4.423	5.350	0.297	37	6.6	0.00748	2.687
<input type="checkbox"/>	8	<a href="#">J INT BUS STUD</a>	0047-2506	6307	4.184	5.399	0.700	1	>10.0	0.01915	1.515
<input type="checkbox"/>	9	<a href="#">J BUS LOGIST</a>	0735-3766	1798	3.905	4.684	0.400	1	>10.0	0.00136	1.529
<input type="checkbox"/>	10	<a href="#">J MANAGE STUD</a>	0022-2380	4457	3.717	4.684	1.300	60	>10.0	0.00932	1.529
<input type="checkbox"/>	11	<a href="#">ORGAN SCI</a>	1047-7039	9110	3.600	5.838	0.300	71	>10.0	0.01518	2.941
<input type="checkbox"/>	12	<a href="#">J MANAGE</a>	0149-2063	1132	3.700	6.206	1.000	56	>10.0	0.01112	2.667
<input type="checkbox"/>	13	<a href="#">ADMIN SCI QUART</a>	0001-8392	11539	3.684	7.539	0.083	12	>10.0	0.00883	5.092
<input type="checkbox"/>	14	<a href="#">STRATEGIC MANAGE J</a>	0143-2095	15626	3.583	6.818	0.500	74	>10.0	0.01932	2.951
<input type="checkbox"/>	15	<a href="#">OMEGA-INT J MANAGE S</a>	0305-0483	3028	3.467	3.733	0.868	53	7.3	0.00724	1.078

WTF?

## Journal Information

**Full Journal Title:** ADMINISTRATIVE SCIENCE QUARTERLY

**ISO Abbrev. Title:** Adm. Sci. Q.

**JCR Abbrev. Title:** ADMIN SCI QUART

**ISSN:** 0001-8392

**Issues/Year:** 4

**Language:** ENGLISH

**Journal Country/Territory:** UNITED STATES

**Publisher:** ADMINISTRATIVE, SCI QUARTERLY

**Publisher Address:** CORNELL UNIV, JOHNSON SCHOOL, 20 THORNWOOD DR, STE 100, ITHACA, NY 14850-1265

**Subject Categories:** BUSINESS

SCOPE NOTE



VIEW JOURNAL SUMMARY LIST



VIEW CATEGORY DATA

MANAGEMENT

SCOPE NOTE



VIEW JOURNAL SUMMARY LIST



VIEW CATEGORY DATA

**Journal Rank in Categories:**



JOURNAL RANKING

**Eigenfactor™**

**Eigenfactor™**

0.00883

**Article Influence**

5.092

**Additional Link**

GO TO ULRICH'S

GO TO CC CONNECT

Mirllyn

GO

## Journal Impact Factor

Cites in 2010 to items published in: 2009 = 47      Number of items published in: 2009 = 17

2008 = 93

2008 = 21

Sum: 140

Sum: 38

Calculation: Cites to recent items 140 = **3.684**

Number of recent items 38

An implication: timeliness of publication is very important for near-term citation counts

## 5-Year Journal Impact Factor

Cites in {2010} to items published in: 2009 = 47      Number of items published in: 2009 = 17

2008 = 93

2008 = 21

2007 = 153

2007 = 17

2006 = 123

2006 = 17

2005 = 255

2005 = 17

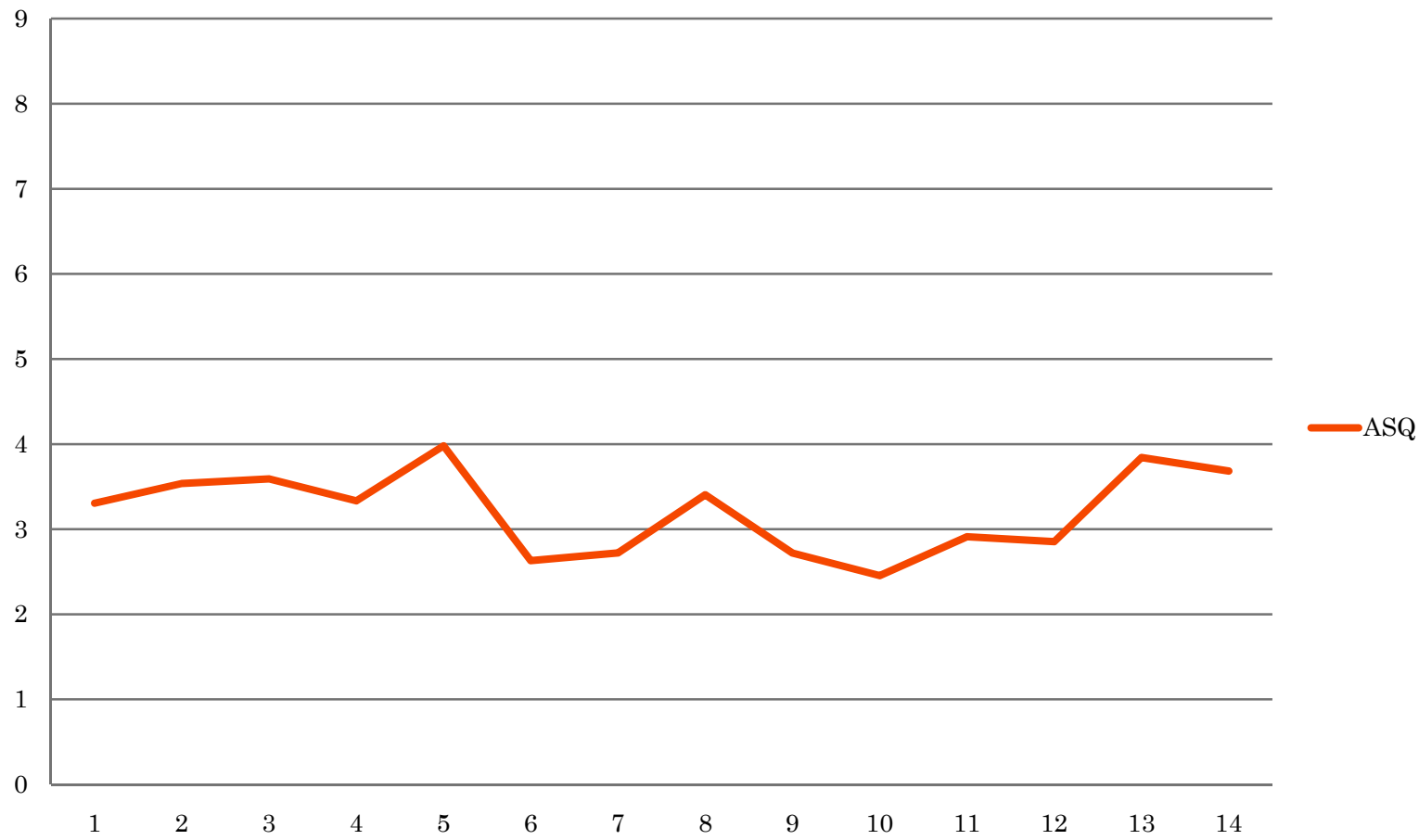
Sum: 671

Sum: 89

Calculation: Cites to recent items 671 = **7.539**

# ASQ'S IMPACT FACTOR HAS BEEN RELATIVELY STABLE OVER TIME...

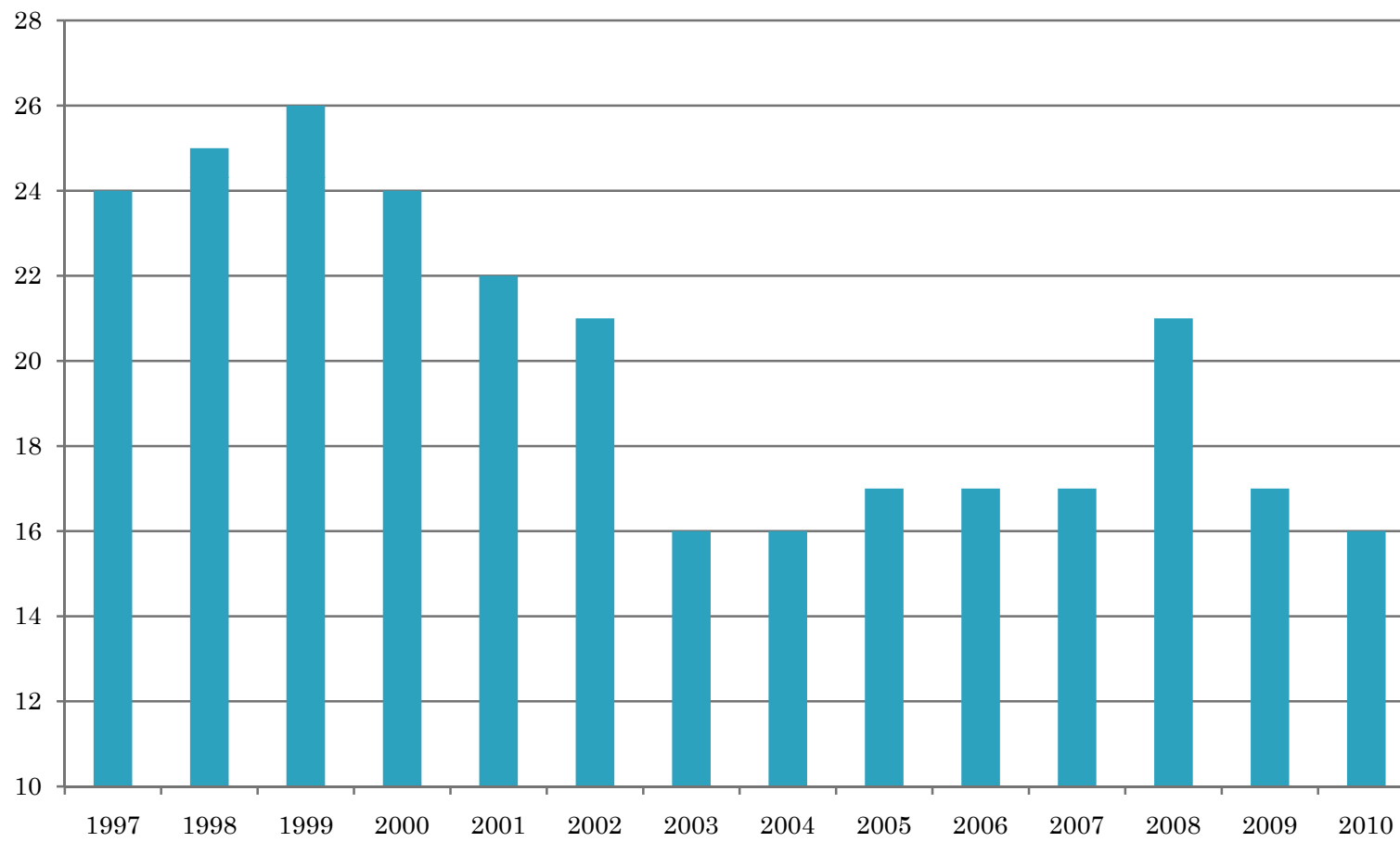
**Impact factor 1997-2010**



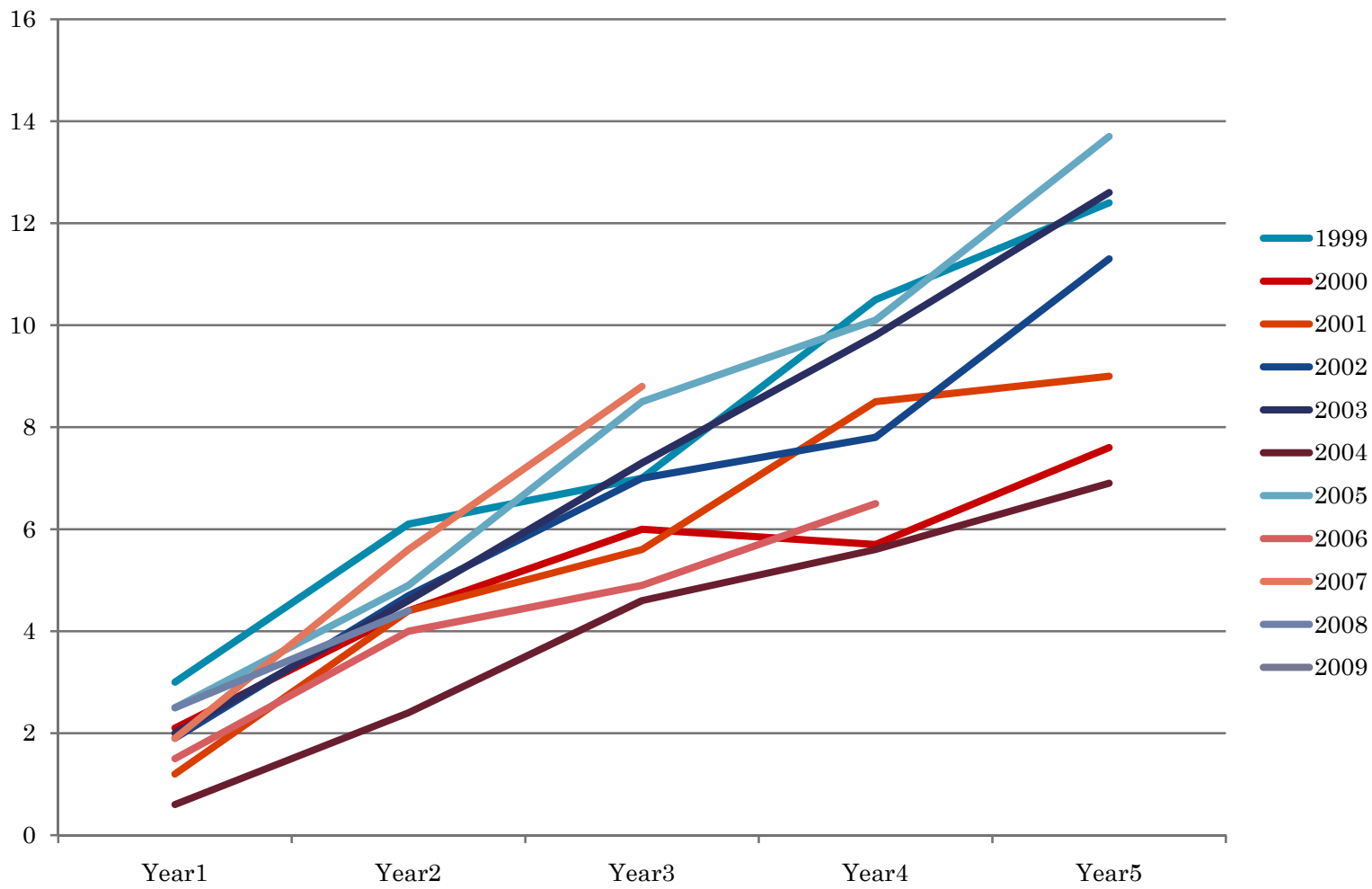


...ALTHOUGH THE DENOMINATOR HAS  
GONE DOWN...

**Articles published in ASQ per year**

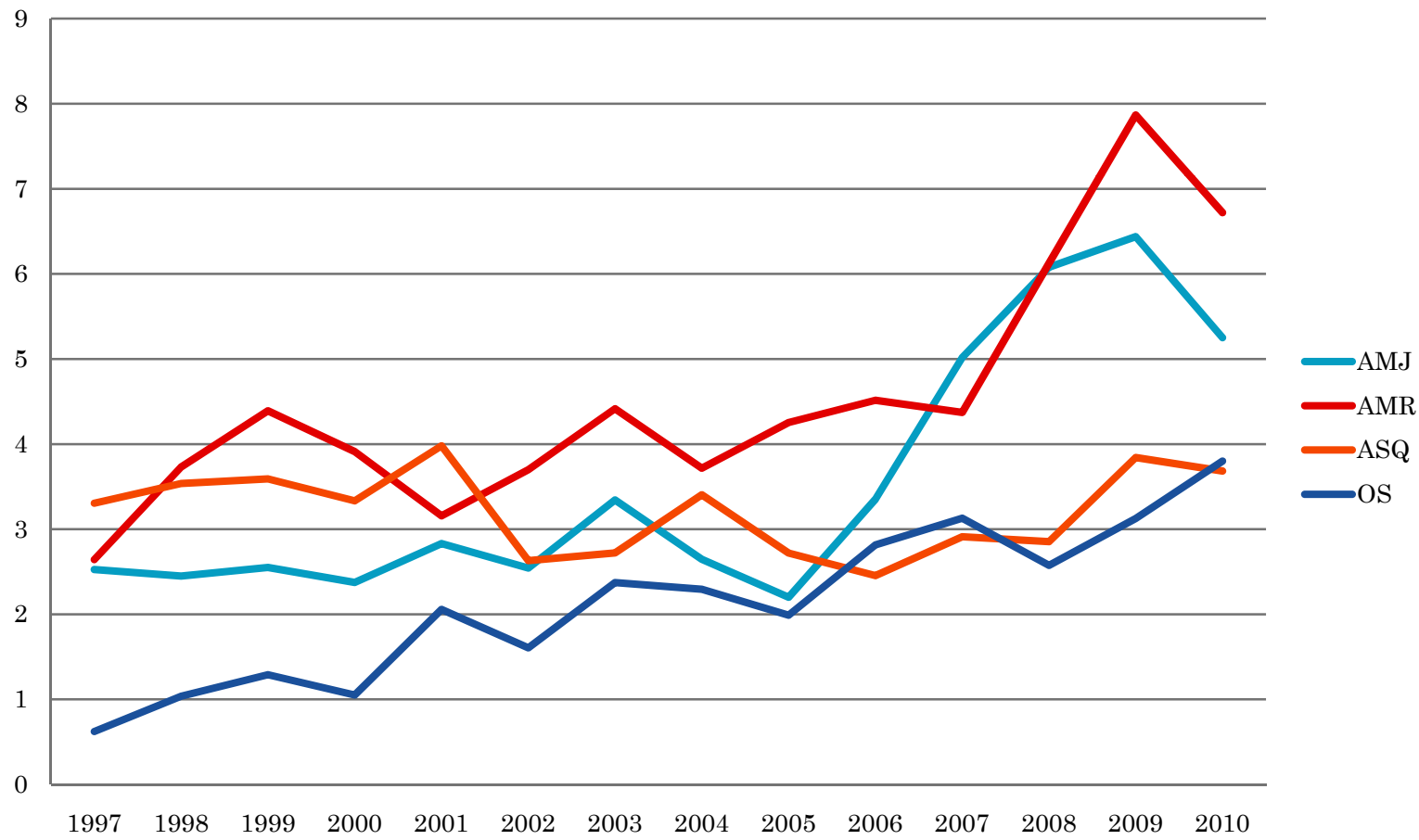


# CITATIONS BY COHORT HAVE NOT SHOWN AN OBVIOUS TREND UP OR DOWN...



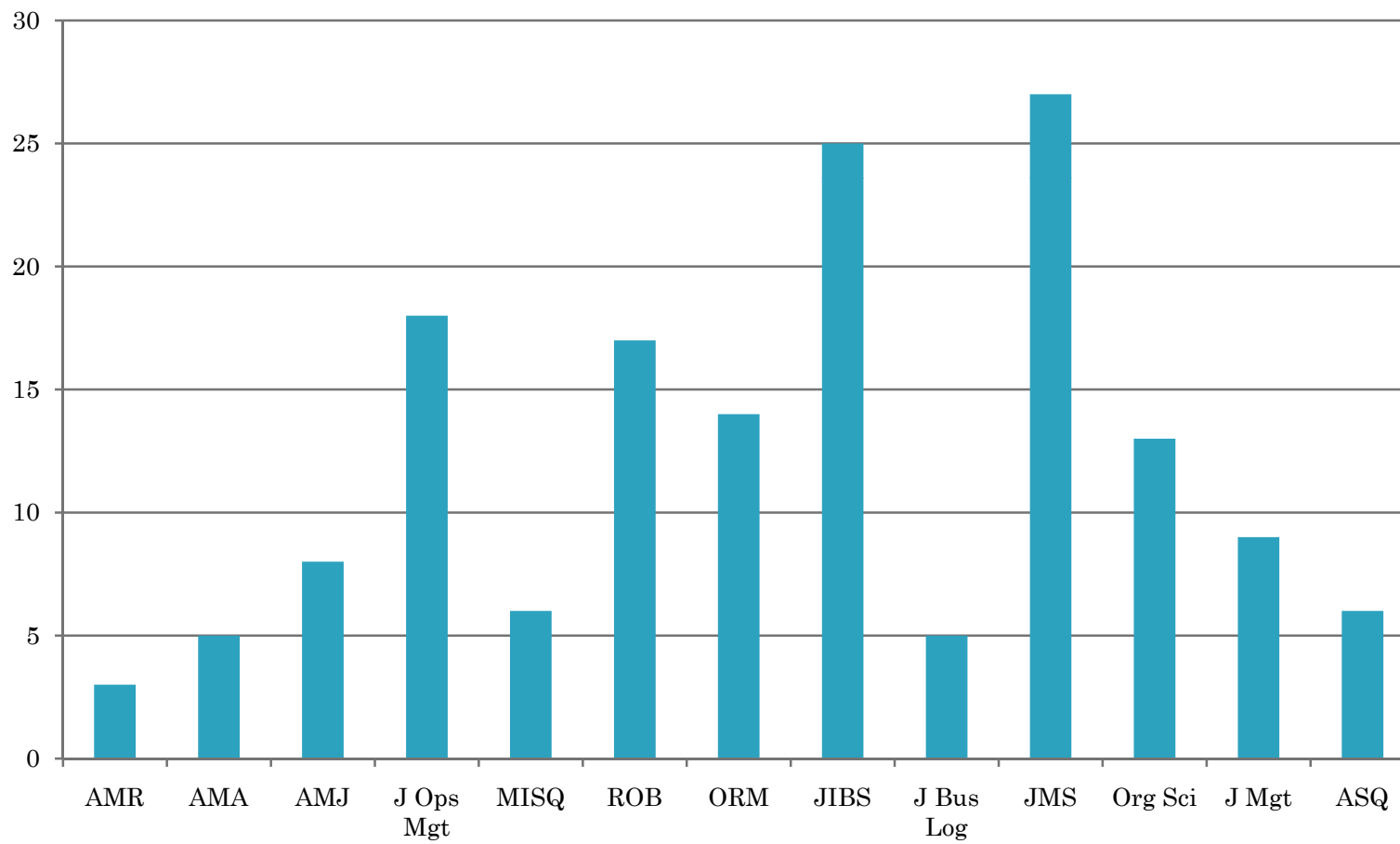
# ...BUT THE OTHER JOURNALS HAVE AMPED UP THEIR CITATION COUNTS

**Impact factor 1997-2010**



# IS THIS JUST “JOURNAL ONANISM”?

**Self-cite % for 2010**



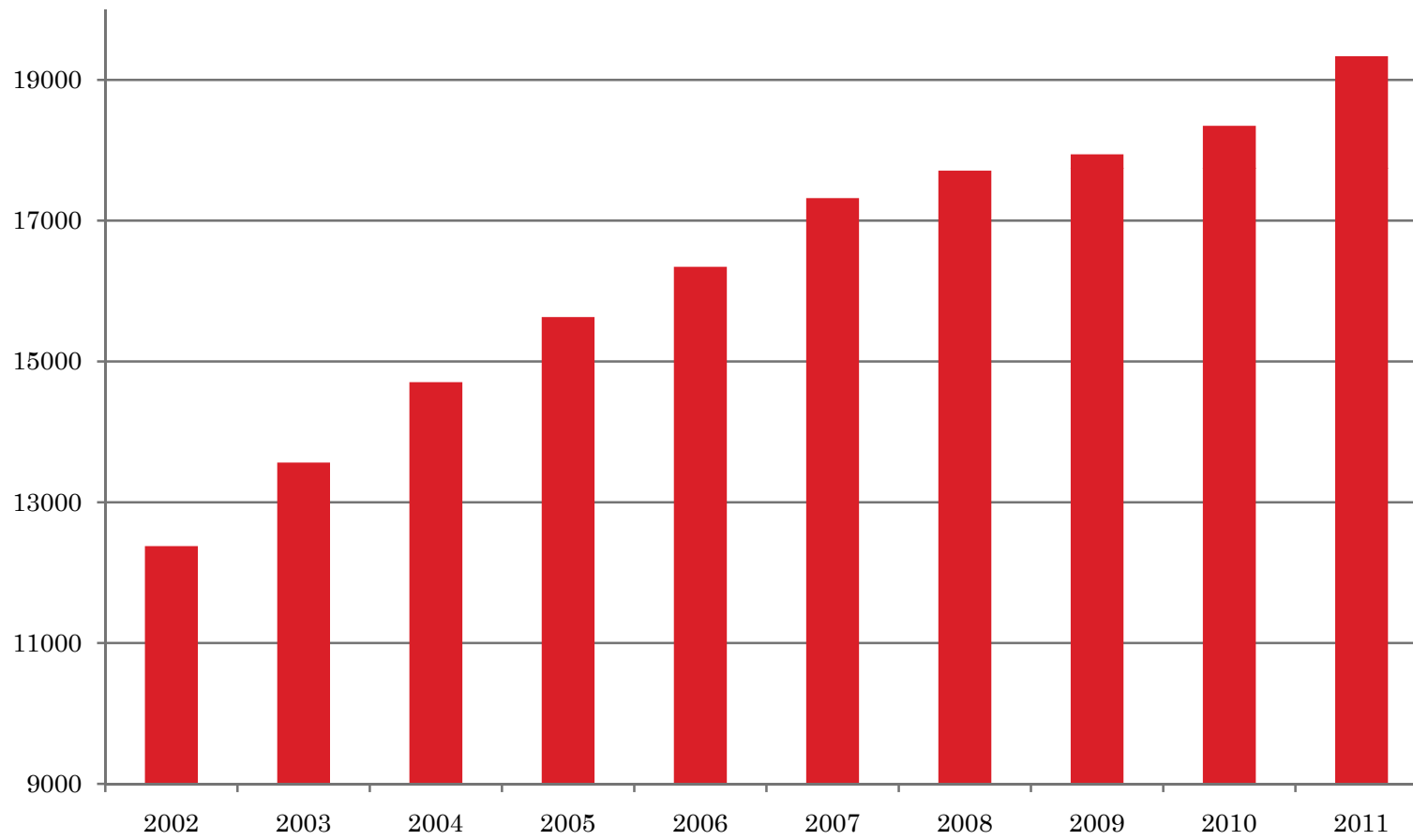
# WHAT'S THE STORY?

- Sleazy self-citations by competitors?
  - Mostly not
- ASQ publishing weaker papers?
  - Definitely not!
  - ASQ still gets top honors for its compelling papers
  - E.g., OB Division “Outstanding Publication” for 2011, 2010, 2008, 2006...
- Changes in the ecology of journal publishing?
  - Yes:
    - More management scholars
    - More management journals
    - Different ways of engaging with published work



# AOM MEMBERSHIP HAS INCREASED 50% IN THE PAST DECADE

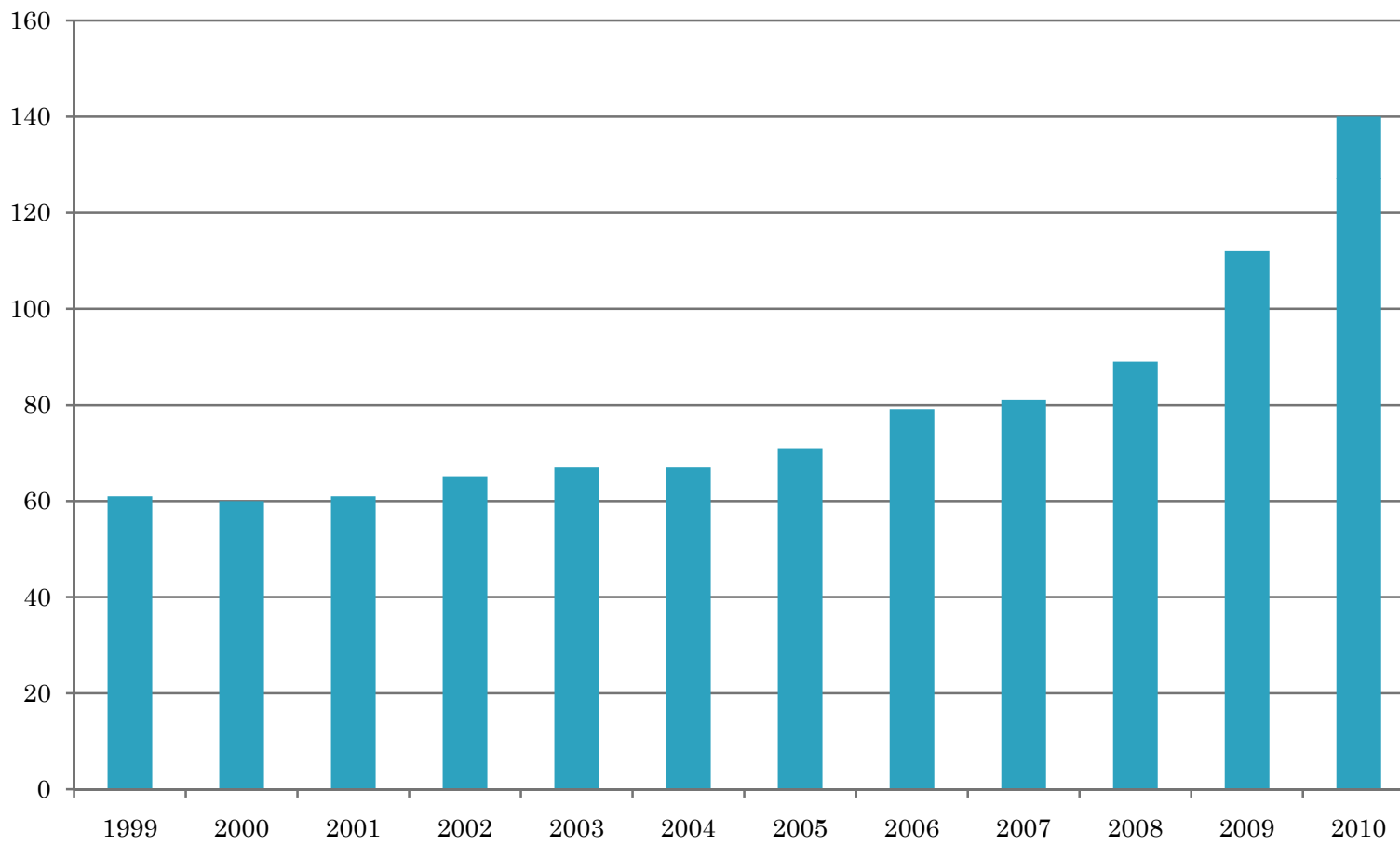
**AOM members**





# THE NUMBER OF “MANAGEMENT” JOURNALS INDEXED BY ISI HAS *DOUBLED* SINCE 2005

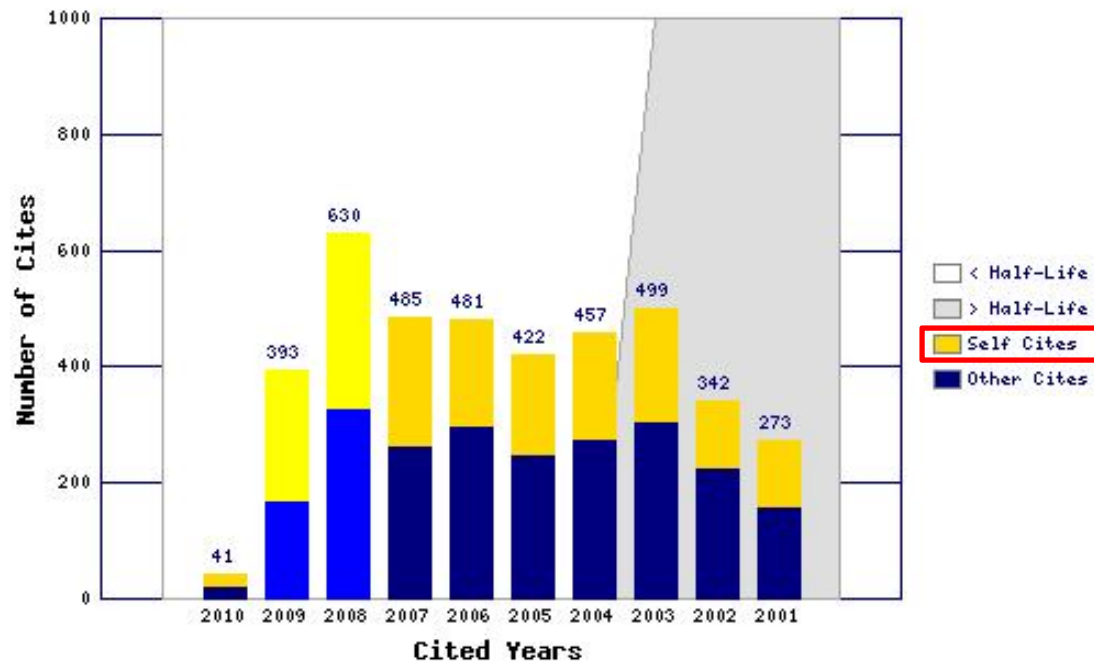
**Management journals**



# SOME JOURNALS ARE SKETCHIER THAN OTHERS (E.G., JBE)

Cites in {2010} to items published in: 2009 = 393  
2008 = 630  
2007 = 485  
2006 = 481  
2005 = 422  
Sum: 2411

Number of items published in: 2009 = 544  
2008 = 365  
2007 = 203  
2006 = 192  
2005 = 200  
Sum: 1504



# SCHOLARS UNDER 40 DO NOT READ PRINT JOURNALS



# RISING MANAGEMENT SCHOLARS ARE WEB-ENABLED SCHOLARS

- Paper subscriptions to journals are an anachronism
- Scholars under 40 find articles online, not in their mailbox or in the library
  - But NB: The AoM's 19,000+ members *do* receive 4 journals in the mail...
- The relevant unit of analysis today is the *article*, not the *issue* (or even the *journal*)
  - Cf. iTunes and “albums”
- To be cited, it helps to be read. To be read, it is essential to be discoverable via Google Scholar and EndNote





EndNote X4 - [Anteby, 2010 #702]

File Edit References Groups Tools Window Help

Reference Type: Journal Article

Plain Font Plain Size B I U P A<sup>1</sup> A<sub>1</sub> Σ

**Legal Note**

**PMCID**

**Accession Number**  
ISI:000288565600003

**Call Number**

**Label**

**Keywords**  
life-insurance  
institutional sources  
french gastronomy  
formal-structure  
organizations  
movement  
money  
construction  
transactions  
incentives

**Abstract**  
This study examines the U.S. commerce in human cadavers for medical education and research to explore variation in legitimacy in trades involving similar goods and observational data mainly from New York State to analyze market participants' efforts to legitimize commerce and resolve a jurisdictional dispute. Building on prior study shows that how goods are traded, not only what is traded, proves integral to constructing legitimacy, thus suggesting a practice-based view of moral market group of "gatekeepers," construct a narrative distinction between their own commerce and an implicitly less moral alternative and geographically insulate their trade by creating in effect two circuits. Yet the professionals also promote specific practices of trade within their circuit to help them distinguish their own pursuit from an outsider's. The study's findings shed light on the micro-foundations of market legitimization and on the role of morals in sustaining professional jurisdictions.

**Notes**  
Last Updated: 8/1/2011

Ready

Suppose you wanted to find an article about the trade in human cadavers in New York State using the Web of Knowledge...

# ASQ HAS FALLEN BEHIND IN “ARTICLE DISCOVERABILITY”

- Recent ASQ articles have been hard to find online
- No automatic electronic table of contents notification
- No email blast for new issues
- **No keywords**
- [And ASQ does not arrive in 19,000 mailboxes each issue...]





# OUR SOLUTION: PUBLISHING PARTNERSHIP WITH SAGE, STARTING WITH NEXT ISSUE

The screenshot shows a web browser window with the URL [asq.sagepub.com](http://asq.sagepub.com). The page features the SAGE journals online logo and navigation links for Sign In, My Tools, Contact Us, and HELP. A search bar is present with options for Search all journals, Advanced Search, Search History, and Browse Journals. The main header displays the Administrative Science Quarterly logo and navigation links for Home, All Issues, Subscribe, RSS, and Email Alerts. A secondary search bar is located below the header. The main content area includes a journal cover image, the journal title, impact factor (3.684), ranking (13 out of 140 in Management and 8 out of 101 in Business), and source (2010 Journal Citation Reports®). It also lists the current issue (March 2011) and all issues (March 2005 - March 2011). A sidebar on the right contains links for Submit a Manuscript, Free Sample Copy, Email Alerts, RSS feed, and More about this journal. The bottom of the page features a Windows taskbar with various application icons and a system clock showing 5:28 PM on 8/8/2011.

Administrative Science Qua x

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Administrative Science Quarterly

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Ranked: 13 out of 140 in Management and 8 out of 101 in Business  
Source: 2010 Journal Citation Reports® (Thomson Reuters, 2011)

Current Issue: March 2011  
All Issues  
March 2005 - March 2011

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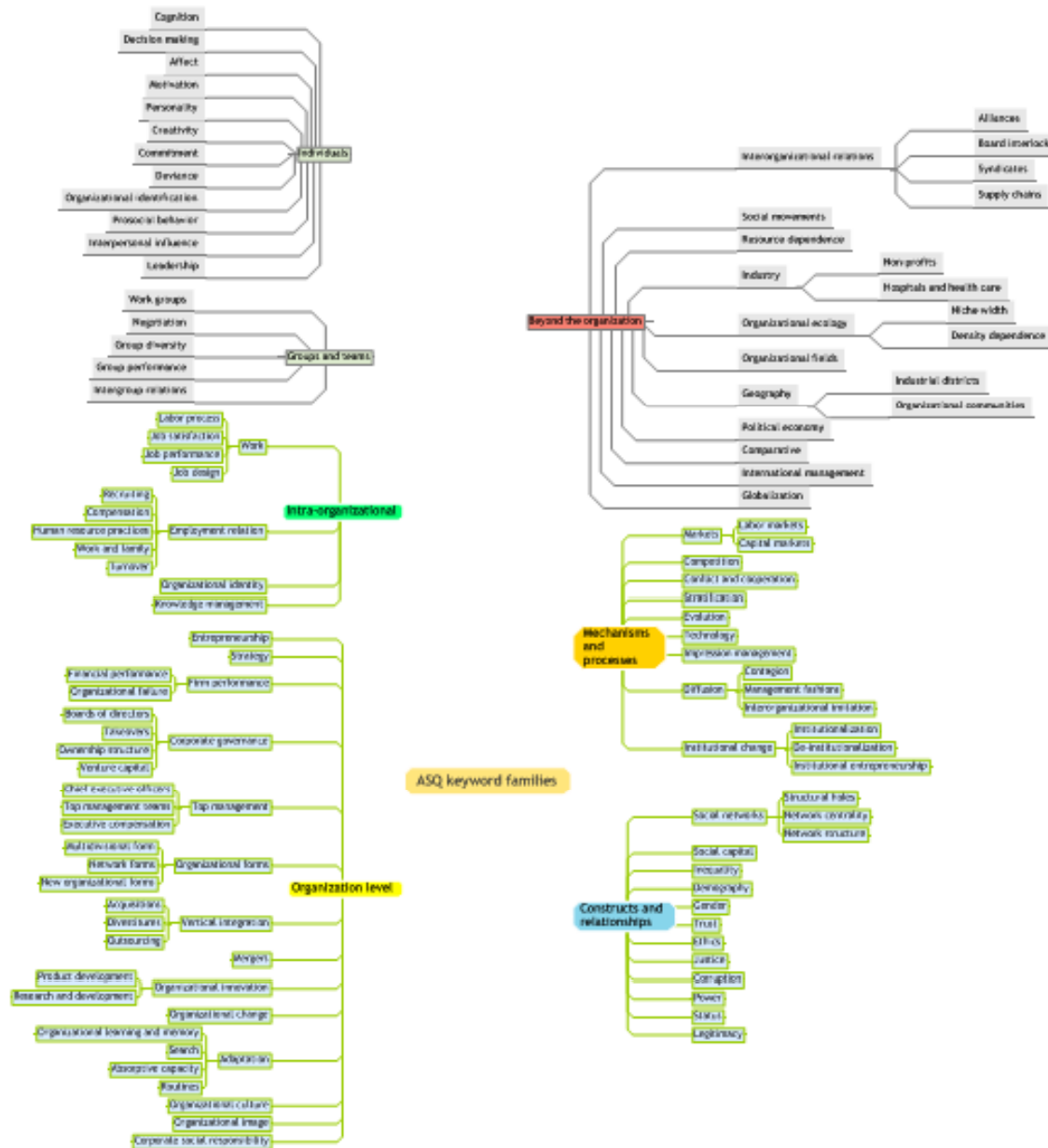
5:28 PM  
8/8/2011

# MANUSCRIPT FLOW WILL NOW GO THROUGH MANUSCRIPT CENTRAL

The screenshot shows a web browser window with the address bar displaying 'mc.manuscriptcentral.com/asq'. The page has a dark blue header with 'Administrative Science Quarterly' on the left and 'SAGE track' and 'Powered by SCHOLARONE Manuscripts' on the right. A navigation bar includes links for 'Edit Account', 'Instructions & Forms', 'Log Out', and 'Online Help'. Below the header, a 'Main Menu' link is present, followed by the text 'Site under configuration.' and a login status 'You are logged in as Gerald Davis'. The main content area features a 'Welcome' message and a list of roles: 'Author Center', 'Reviewer Center', 'Handling Editor Center', and 'Admin Center', each with a corresponding icon. A 'Resources' sidebar on the right lists links for 'Instructions & Forms', 'User Tutorials', 'System Requirements', and 'Home Page'. The footer contains copyright information for ScholarOne Manuscripts v4.7.0, dated 2011. The Windows taskbar at the bottom shows various application icons and the system clock indicating 5:33 PM on 8/8/2011.

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# BETTER KEYWORDS TO CATEGORIZE PAPERS



# AN AGENDA: IMPROVING THE ASQ EXPERIENCE

- For authors
  - Faster turnaround on papers
  - Better match with reviewer expertise
- For reviewers
  - Less burden on “über-reviewers”
  - Better match with reviewer interests
- For editors
  - Better control of “manuscript flow”
  - Lower transaction costs for review process
- For readers
  - Utterly enthralling papers that advance the field!
- For ASQ: doubling our citations ASAP



# WHAT ARE ASQ'S PUBLICATION STATS?

- In a typical year, ASQ receives 300 new manuscripts
  - 40% are desk-rejected
  - 50% are rejected after one round of review
  - 7% receive a “revise and resubmit”
  - 3% receive a “reject and resubmit”
- Of the papers that get an R&R
  - 33% are rejected after first revision
  - 14% are rejected after second revision
  - Rest typically accepted after first or second revision
- Of the papers that get a reject-and-resubmit
  - 82% get rejected upon re-review



# DOES ASQ ONLY PUBLISH ARCHIVAL MACRO PAPERS WITH FIXED EFFECTS MODELS?

- **Lab experiments** (Chen-Bo Zhong, “The Ethical Dangers of Deliberative Decision Making,” March 2011)
- **More experiments** (Emilio J. Castilla and Stephen Benard, “The Paradox of Meritocracy in Organizations,” Dec. 2010)
- **Surveys** (Zuzana Sasovova, Ajay Mehra, Stephen P. Borgatti, and Michaéla C. Schippers, “Network Churn: The Effects of Self-Monitoring Personality on Brokerage Dynamics,” Dec. 2010)
- **Interviews and observation** (Michel Anteby, “Markets, Morals, and Practices of Trade: Jurisdictional Disputes in the U.S. Commerce in Cadavers,” Dec. 2010)
- **Theory** (Gaél Le Mens, Michael T. Hannan, and László Pólos, “Founding Conditions, Learning, and Organizational Life Chances: Age Dependence Revisited,” March 2011)

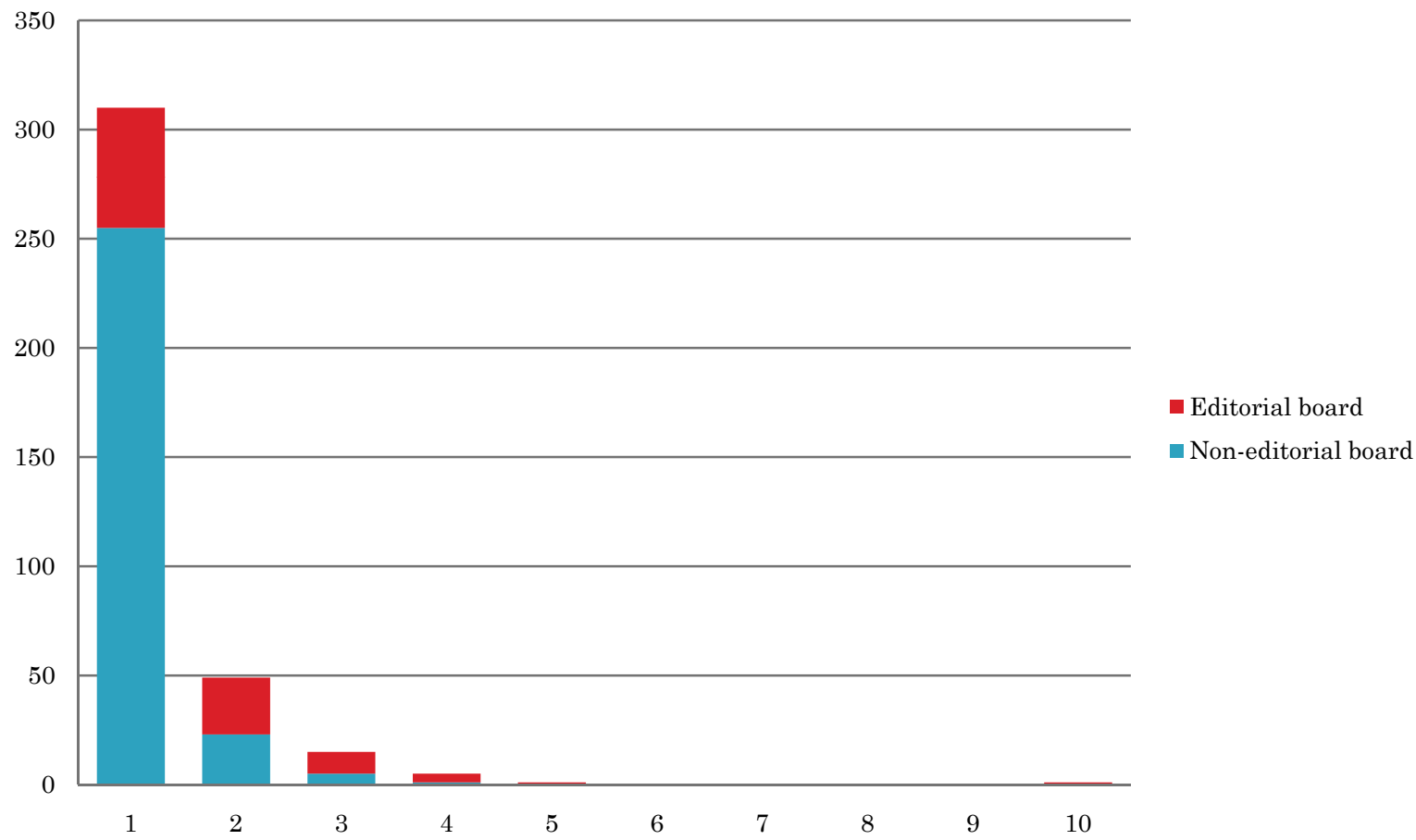




# IS ASQ TOO “CLUBBY”?

381 AUTHORS HAVE PUBLISHED IN ASQ SINCE 1999

**Articles per author, 1999-2010**



## SOME LONGER-TERM ISSUES

- What is ASQ's distinctive identity relative to other organizational journals?
  - Academy journals are constrained to reflect the current interests of the membership
  - ASQ can play a field-leading role
  - But: what concrete steps can we take?
- How is the place of journals in the scientific enterprise changing?
  - Permanent record or provisional snapshot of a conversation?
- What does this mean for ASQ?

