

## Curriculum Vitae: Jagadeesh Sivadasan

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(Updated November 29, 2011)

### **CURRENT POSITION:**

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- *Sep 2004 to Present:* Assistant Professor, Business Economics and Public Policy, Stephen M. Ross School of Business, University of Michigan

### **PREVIOUS POSITIONS:**

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- *July to August 2004:* Lecturer, Business Economics and Public Policy, Stephen M. Ross School of Business, University of Michigan
- *1996 - 1999:* Senior Consultant, Economic and Financial Consulting Group, Arthur Andersen, Mumbai, India

### **EDUCATION:**

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2004	PhD, MBA Graduate School of Business, University of Chicago
1996	PGDM Indian Institute of Management, Bangalore, India
1994	B.Tech (BS equivalent), Electronics & Communications Engineering, Indian Institute of Technology, Madras, India

### **RESEARCH WORK:**

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#### Publications

- (with *Amil Petrin*) "Estimating Lost Output from Allocative Inefficiency, with Application to Chile and Firing Costs" forthcoming at the *Review of Economics and Statistics*.
- (with *Natarajan Balasubramanian*) "What happens when firms patent? New evidence from US manufacturing census data," *Review of Economics and Statistics*, February 2011, Vol. 93, No. 1: 126–146.
- (with *Bo Becker*) "The effect of financial development on the investment-cash flow relationship: cross-country evidence from Europe," *The B.E. Journal of Economic Analysis & Policy*: Vol. 10 : Iss. 1 (Advances), Article 43 (2010).

- (with *Francine Lafontaine*) “Do Labor Market Rigidities have Microeconomic Effects? Evidence from Within the Firm ,” *American Economic Journal: Applied Economics*, Vol.1, No. 2, April 2009, Pages 88-127.
- “Barriers to Competition and Productivity: Evidence from India,” *The B.E. Journal of Economic Analysis & Policy*: Vol. 9 : Iss. 1 (Advances), Article 42 (2009).
  - Finalist (1 of 2) for the Kenneth J Arrow Junior prize awarded “annually for the paper by a junior economist that represents the very best of BEPRESS economics publishing”.
- (with *Natarajan Balasubramanian*) “Capital Resalability, Productivity Dispersion and Market Structure,” *Review of Economics and Statistics*, Volume: 91 Issue: 3 August 2009, Pages: 547-557.
- (with *Francine Lafontaine*) “Within-firm Labor Productivity across Countries: A Case Study,” in *Insider Studies of the Performance of Multinational Firms*, Richard Freeman and Katherine Shaw, eds, NBER, University of Chicago Press, 2009.
- (with *Joel Slemrod*) “Tax Law Changes, Income Shifting and Measured Wage Inequality: Evidence from India,” *Journal of Public Economics* Vol. 92, Issues 10-11, October 2008, Pages 2199-2224.

#### Working papers

- (with *Juan Carlos Hallak*) “Firms’ Exporting Behavior under Minimum Quality Requirements” (under second round review at the *Review of Economic Studies*).
- (with *Amy Dittmar and Sreedhar Bharath*) “Does Capital Market Myopia Affect Plant Productivity? Evidence from “Going Private” Transactions” (under revision for resubmission to the *Review of Financial Studies*).
- (with *Margaret Levenstein and Valerie Suslow*) “Effect of Competition on Trade Patterns: Evidence from the Collapse of International Cartels” (under revision for resubmission to the *International Journal of Industrial Organization*).
- (with *Natarajan Balasubramanian*) “NBER Patent Data-Bridge: User Guide and Technical Documentation,” US Census Bureau Center for Economic Studies Paper No. CES-WP-10-36 (2009).

#### Work-in-progress

- “Workflows, Deadlines and Productivity” (joint with Natarajan Balasubramanian and Jeongsik Lee)
- “Firm Growth and Managerial Entrenchment” (joint with Natarajan Balasubramanian and Ravi Dharwadkar)
- “Entry Barriers and Firm Behavior: The Effects of Cable Franchising Deregulation” (joint with Sutirtha Bagchi)
- “Exchange Rate Pass-Through and Firm Heterogeneity” (joint with Lee Iacavone and Beata Javorcik)
- “Labor Mobility in High Technology Firms” (joint with Natarajan Balasubramanian)
- “Business Cycle, Business Dynamics and Firm Behavior” (joint with Francine Lafontaine and Marek Zapletal)
- Trade-induced Restructuring and Firm Performance (with Jooyoun Park)

## **PRESENTATIONS**

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### Conference presentations

*International Industrial Organization Conference*, Atlanta, GA (April 2005) “Product Market Liberalization and Productivity: Micro-evidence from Indian Manufacturing Sector Reforms”

*NBER Conference on the Indian Economy*, Boston, MA (December 2005) “Tax Law Changes, Income Shifting and Measured Wage Inequality: Evidence from India”

*Microeconomics of Growth*, World Bank, Washington (May 2006) “Tax Law Changes, Income Shifting and Measured Wage Inequality: Evidence from India”

*International Industrial Organization Conference*, Boston, MA (April 2006) “Within-firm Labor Productivity across Countries: A Case Study”

*ASSA Meetings*, Chicago, IL (January 2007) “Do Labor Market Rigidities have Microeconomic Effects? Evidence from Within the Firm”

*International Industrial Organization Conference*, Savannah, GA (April 2007) “Capital liquidity, Productivity Dispersion and Market Structure”

*RIEF Conference*, Rome, Italy (May 2007) “Firms’ Exporting Behavior under Minimum Quality Requirements”

Conference on *Firms in the Global Economy*, Ann Arbor, MI (September 2007) “Do Labor Market Rigidities have Microeconomic Effects? Evidence from Within the Firm”

*ASSA Meetings*, New Orleans, LA (January 2008) “What happens when firms patent? New evidence from US economic census data”

*International Industrial Organization Conference*, Washington, DC (May 2008) “What happens when firms patent? New evidence from US economic census data”

*NBER International Economics Summer Institute*, Boston, MA (July 2008) “Firms’ Exporting Behavior under Minimum Quality Requirements”

*ASSA Meetings*, San Francisco, CA (January 2009) “Tax Law Changes, Income Shifting and Measured Wage Inequality: Evidence from India”

*Workshop on Firm-Level Data Analysis in Transition and Developing Economies*, Edinburgh, Scotland (April 2009) “Firms’ Exporting Behavior under Quality Constraints”

*Workshop on Firm-Level Data Analysis in Transition and Developing Economies*, Edinburgh, Scotland (April 2009) “Job Security Does Affect Economic Efficiency: Theory, A New Statistic, and Evidence from Chile” (joint with Amil Petrin) (under revision)

*International Industrial Organization Conference*, Boston, MA (April 2009) “Firms’ Exporting Behavior under Minimum Quality Requirements”

*Conference on Product Heterogeneity and Quality Heterogeneity in International Trade*, Zurich, Switzerland, (August 2009) “Firms’ Exporting Behavior under Quality Constraints”

*ASSA Meetings*, Atlanta, GA (January 2010) “Estimating Lost Output from Allocative Inefficiency, with Application to Chile and Firing Costs”

*US Census Bureau RDC Research Conference*, Washington, DC (November 2010), “Does capital market myopia affect plant productivity? Evidence from “going private” transactions”

*BRIC-IGC-IIG Conference on “Entrepreneurship and Development: Policies, Practices and Experience,”* Dhaka, Bangladesh (Mar 2011) “Improving firm productivity: Policy and business factors”

*International Industrial Organization Conference*, Boston, MA (Apr 2011) “Firm heterogeneity and exchange rate pass-through”

Seminar presentations

*Ross School of Business, University of Michigan* (February 2005) “Product Market Liberalization and Productivity: Micro-evidence from Indian Manufacturing Sector Reforms”

*University of Michigan* (December 2005) “Tax Law Changes, Income Shifting and Measured Wage Inequality: Evidence from India”

*University of Michigan* (April 2006) “Firms’ Exporting Behavior under Minimum Quality Requirements”

*Ross School of Business, University of Michigan* (January 2007) “Microeconomic Implications of Input Market Regulations: A Cross-Country Study”

*University of California, Santa Cruz* (May 2007) “Firms’ Exporting Behavior under Minimum Quality Requirements”

*Ross School of Business, University of Michigan* (January 2007) “Microeconomic Implications of Input Market Regulations: A Cross-Country Study”

*Ross School of Business, University of Michigan* (October 2007) “Patenting and Firm Growth: Evidence from US Manufacturing”

*New York RDC/Baruch College* (July 2008) “Firms’ Exporting Behavior under Minimum Quality Requirements”

*Indian School of Business* (August 2008) “What happens when firms patent? New evidence from US manufacturing census data”

*University of Missouri, Columbia, MO* (January 2009) “Firms’ Exporting Behavior under Minimum Quality Requirements”

*Department of Economics, University of Michigan* (November 2009) “Estimating Lost Output from Allocative Inefficiency, with Application to Chile and Firing Costs”

*The University of Colorado, Boulder, CO* (January 2010) “Firms’ Exporting Behavior under Quality Constraints”

*Ross School of Business, University of Michigan* (April 2010) “Effect of Competitive Environment on Trade Patterns: Evidence from the Collapse of International Cartels”

*Department of Economics, University of Michigan* (November 2010) “Effect of Competition on Trade Patterns: Evidence from the Collapse of International Cartels”

*Ross School of Business, University of Michigan* (December 2010) “Workflows and Deadlines”

*Ross School of Business, University of Michigan* (February 2011) “Does capital market myopia affect plant productivity? Evidence from “going private” transactions”

Co-author presentations:

*NBER*, Palo Alto, CA, Jan 2006 (Francine Lafontaine)

*ECB*, Frankfurt, Germany, April 2006 (Bo Becker)

*University of California, San Diego*, May 2006 (Juan Carlos Hallak)

*University of Colorado-Boulder*, September, 2006 (Francine Lafontaine)

*University of California, Berkeley*, November, 2006 (Francine Lafontaine)

*NBER productivity group meeting*, Boston, MA, December 2006 (Francine Lafontaine)

*Ohio State University*, December 2006 (Francine Lafontaine)  
*Yale University*, Fall 2006 (Amil Petrin)  
*University of Minnesota*, Fall 2006 (Amil Petrin)  
*University of Oregon*, Fall 2006 (Juan Carlos Hallak)  
*University of California*, Berkeley, Fall 2006 (Juan Carlos Hallak)  
*University of Chicago*, Winter 2007 (Amil Petrin)  
*University of Texas*, Austin, Winter 2007 (Joel Slemrod)  
*NBER productivity group meeting*, Boston, MA, July 2007 (Amil Petrin)  
*Academy of Management Annual Meeting*, Anaheim, California, August 2008 (Natarajan Balasubramanian)  
*Oxford University*, September 2008 (Juan Carlos Hallak)  
*Universidad de San Andres*, Buenos Aires, Argentina October 2008 (Juan Carlos Hallak)  
*London School of Economics*, London, UK, October 2008 (Juan Carlos Hallak)  
*ELSNIT Conference*, Florence, Italy, October 2008 (Juan Carlos Hallak)  
*Universidad de San Andres*, Buenos Aires, Argentina October 2008 (Juan Carlos Hallak)  
*University of British Columbia*, Vancouver, Dec 2008 (Juan Carlos Hallak)  
*Stanford University*, Dec 2008 (Juan Carlos Hallak)  
*World Bank*, Mar 2009 (Juan Carlos Hallak)  
*George Washington University*, Mar 2009 (Juan Carlos Hallak)  
*Princeton University*, Mar 2009 (Juan Carlos Hallak)  
*Columbia University*, Mar 2009 (Juan Carlos Hallak)  
*Paris Spring Corporate Finance Conference, HEC Paris (May 2011)*  
*4<sup>th</sup> Annual Symposium on Private Equity Findings, LBS London (June 2011)*  
*Summer Research Conference in Finance, ISB Hyderabad (July 2011)*

## **RESEARCH INTERESTS**

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Industrial Organization, Productivity Growth, International Economics, Regulation, Labor Economics

## **TEACHING EXPERIENCE**

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- Instructor: Applied Microeconomics, MBA (Core) Course, Ross School of Business, University of Michigan
  - Nominated by the Ross Class of 2009, and Ross Class of 2011 for the Ross Teaching Excellence Award
- Co-Instructor: Globalization and Growth, PhD Course, Ross School of Business, University of Michigan
  - Nominated for 2009 PhD Teaching Excellence Award by the PhD students at Ross
- Co-Instructor: Applied Industrial Economics, PhD Course, Ross School of Business, University of Michigan
- Teaching Assistant: Industrial Organization, Strategic Investment Decisions, Competitive Strategy, Advanced Econometrics, Empirical Analysis II, Chicago Booth, University of Chicago

## **HONORS AND AWARDS**

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NTT Research Fellowship, 2006-07

Mitsui Life Financial Research Center Grant, Ross School of Business, University of Michigan, 2005

Center for International Business Research Award, 2005, 2008, 2011

Sanford J. Grossman Fellowship in Honor of Arnold Zellner, 2003-04

Summer Grant, Graduate School of Business, University of Chicago, 2000

Doctoral Fellowship, Graduate School of Business, University of Chicago, 1999-2003

## **PROFESSIONAL ACTIVITIES**

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Referee: *National Science Foundation, American Economic Review, Journal of Political Economy, Review of Economics & Statistics, American Economic Journal: Applied Economics, Journal of Public Economics, Economic Journal, Journal of Law & Economics, Journal of Development Economics, International Journal of Industrial Organization, Journal of Industrial Economics, Canadian Journal of Economics, Journal of Law, Economics, and Organization, The B.E. Journal of Economic Analysis & Policy, Journal of Economics and Management Strategy, Journal of International Economics, Labor Economics, Oxford Bulletin of Economics and Statistics, Journal of Asian Business, Journal of Income Distribution, Transnational Corporations.*

Invited Member: IGC Trade Research Network, IGC India Research Network

Member: American Economic Association, Industrial Organization Society

## **Dissertation committees**

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Marek Zapletal (on the market next year)

Andrew McCallum (on the market next year)

William Lincoln (on the market this year)

Noam Gruber (on the market this year)

Logan Lewis (placed at Board of Governors of the Federal Reserve System, Washington)

Jooyoun Park (placed at Kent State University)

Nicholas Powers (placed at Brattle Group)

Bo Huang (placed at HEC Paris)

Paige Ouimet (placed at University of North Carolina, Chapel Hill)

Neviana Petkova (placed at University of Oregon)

Maggie Zhou (placed at University of Maryland, College Park)

Hein Bogaard (placed at George Washington University)

Eun-Hee Kim (placed at George Washington University)

Isao Kamata (placed at University of Pittsburgh)

David Leibsohn (placed at California State University, Fullerton)

Peter Morrow (placed at University of Toronto)