GOLDSMITH-AGIO-HELMS
Private Investment Banking

Investment Banking Associate

Goldsmith Agio Helms is currently seeking an associate for both its Minneapolis and Chicago offices. This is an extremely unique and challenging opportunity for a highly motivated individual who has experience with a Wall Street or prominent regional investment banking firm or with a top tier accounting firm.

Goldsmith Agio Helms is one of the nation’s leading private investment banking firms providing financial advisory services to middle market businesses. The firm’s services include mergers and acquisitions, distressed advisory and restructuring, valuations and fairness opinions, and private placements of debt and equity. The firm operates internationally from our offices in Minneapolis, New York, Chicago, Los Angeles, and London. For more information, visit our website at www.agio.com.

The Position

The Goldsmith Agio Helms associate position offers a career opportunity in investment banking for bright, motivated and mature individuals interested in joining a highly successful, entrepreneurial investment banking firm specializing in middle market mergers and acquisitions.

Responsibilities

The associate serves as a key member of the “deal team,” working directly with managing directors, vice presidents and analysts on engagements. The associate will gain in-depth transaction experience, significant responsibility, client exposure, negotiation skills, and an understanding of transaction structures. In most M&A assignments the associate would perform and/or oversee the following functions:

1. Preparation of and participation in new business presentations
2. Valuation analysis and financial modeling.
3. Industry and business research.
4. Assistance in development of potential buyer lists.
5. Preparation of confidential offering memorandum.
6. Preparation of management presentations.
7. Interaction with potential acquirers.
8. Significant client interaction at multiple levels.

Associates at Goldsmith Agio Helms do not specialize in particular industries, but rather gain broad-based knowledge and skills in many industries.

Qualifications

Applicants should have the following qualifications:

• Background in investment banking, public accounting, or finance.
• Direct merger and acquisition experience.
• Strong writing skills, as evidenced by writing samples.
• Highly motivated, with a strong desire to be the “best of the best”.
• Ability to work a demanding schedule.
• Strong undergraduate and graduate academic performance (3.5 GPA or better). Lower GPAs will generally not be considered.
• Specific interest in living in the Twin Cities or Chicago area

To Apply:

Please e-mail your resume in confidence to recruiting@agio.com.